



# I.S.C HOLDING Ltd.

International Security Consulting

## **Amnon Raviv Col' (res')**

### Executive Summary

CEO, Business Development Manager, entrepreneur and manager of start-up projects, specializes in techno-logistics systems worldwide. A natural leader with vision, innovative and aspires constantly for excellence. Long-term successful track record in leading projects, streamlining and optimizing processes. Decisive and staff motivator, cooperating with internal and external entities to the organization. Conducting negotiations in a range of cultures.

### Skills and Notable Points

- Business development, wide range vision, rapid grasp of new fields of endeavor
- Management, thinking and planning, data analysis, budget control, reading balance sheets, decision making and staff motivation.
- Formulating work processes, coordinating complex projects, logistics activities, supply chain, project integration
- Risk management, defining and controlling processes, task management.
- Analytical and creative thinking, conducting negotiations, initiating, and leading change processes, development and formulation of solutions to problems and conflicts
- Managing people and tasks in various cultures at zero policy, multi-tasking, internal and external work interfaces
- High service awareness, excellent people skills, able to work in a team, reliability and fairness
- Managing time schedules, managing high financial value systems



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## Main Professional Experience, Recent Period

### **2017 – To day VP, ISC international security consultants.**

A member of the I.S.C management team, dealing with all companies' projects in Africa. Planning and initiating projects in various domains of security, HLS and intelligence. Conducting negotiations with key people and Government officials, customers and vendors in various cultures and in a broad range of fields.

### **2010 – 2015 Senior VP, Falcon Eye International Company.**

Senior Vice President and partner in a company dealing with business development, consulting and providing solutions for the unique demands of African countries. Initiation and management of projects at a magnitude of M250 Euro. Outlining work methods. Managing teams of managers and consultants in the planning and execution of the projects, integration of complex systems. Conducting negotiations with key people and Government officials, customers and vendors in various cultures and in a broad range of fields. Taking decisions, planning and meeting deadlines, financial management, contracts and contractual associations. Budget management and supervision.

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### **2007 – 2010 VP of Special Projects, Falcon Eye Company.**

Running strategic projects at a company dealing with business development in West Africa. Various projects in the fields of energy, defense and homeland security: Power stations, military academies, complex security systems combining technology and manpower. Formulating procedures and work processes. Running projects from the profiling level, defining requirements up to the hand over and ongoing operation stage. Conducting negotiations and maintaining contacts with senior officials in



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government institutions, vendors and contractors.

### Previous Professional Experience

2001 – 2005 **Techno-Logistic Flight Unit Commander, Air Force (rank of Lt. Colonel).**

Commanding a unit consisting of 250 multidisciplinary officers and combatants in an aero support team. Initiation, planning and managing complex techno-logistic air and ground projects in Israel and abroad, humanitarian rescue and evacuation missions. Cooperation with foreign military organizations. Crisis management. Formulating annual work plans, managing resources and overseeing budgets. Development of techno-logistic means in collaboration with defense industries.

### Education, Courses and Advanced Training

Public Company Director Training, the Israel Management Center.

Project Management, the Israel Management Center.

IDF School of Command and Staff Functions.

Leadership, management, aero vocations and special operations, US Military and the IDF Air Force.

Bachelors degree in Geography, majoring in remote sensing and satellite imaging, Bar Ilan University.

### Additional Personal Information

Languages: Hebrew – native language, English – native language.

Citizenship: Israeli, Hungarian.

Reserve Military Service: Various positions at the rank of Colonel.